

## **Finding Families to Serve**

Impactful Programs

- Do you have proven outcome data?
- Can you fill a gap in services? Parents, siblings, etc
- Do you do something that differentiates your organization from others?

Good References

- Do you have a champion on the hospital team who can vouch for your work?
- Do you have a parent champion who has benefitted from your services?
- Do you have a social worker champion who can vouch for you on the Association of Pediatric Oncology Social Workers (APOSW) message board?

Strong Partner

- Do you provide consistent communications? And do you respond quickly?
- Do you have a brochure that clearly explains your mission and services?
- Do you have clear guidelines and a transparent application process?
- Are you aware of hospital policies regarding HIPAA and sharing of information? Do you follow those same policies?
- Do you provide child safety training and background checks on your employees and regular volunteers? Do you follow the same standards that hospitals do for their employees?